



Bid Request

After seeing the rough cost, benefit, and payback period, a Greenzu user requested to get a firm price from you. Below is the information the user provided. Please use the instructions below from the user on how follow-up with them.

Service of interest: Retrofitting existing lights to energy efficient fixtures.

Company: Acme Insurance **Address:** 555 De Haro St., San Francisco CA 94107

Contact Name: Susan Smith - Marketing Director - (415) 418-7379 - susan@acme.com

Requested on: Monday, February 22, 2010 at 12:36 PM (Pacific Time)

Energy Profile

Average Monthly Bill: **\$2,678** | **12,408 kWh** Averaging: **\$0.21 p/kWh** Utility: **PG&E**

Lighting Profile

Lighting Type	Number	Additional Details	Existing Occupancy Controls In Use
T12 – 4 foot; 4 bulb p/fixture	137 fixtures	Magnetic ballasts	None
T8 – 8 foot, 2 bulb p/fixture	8 fixtures	Unsure ballast type	Yes
Halogen MR-16 track lights	14 fixtures		Yes
Incandescent – 60W	14 fixtures		None
T12 U-shaped, 2 foot, 2 bulb p/fixture	5 fixtures	Magnetic ballast	None
T12 – 4 foot; 2 bulb p/fixture	20 fixtures	Electronic ballast	Yes

Building Profile

Building Size: **22,000 sqft** Number floors: **2** Staff Size: **210 employees**

Occupancy Schedule: 8 hrs a day (M-F), 4 hrs a day (Sat – Sun)

Total Occupied hours: **2,640 hrs a year** | Total Unoccupied hours: **6,120 hrs a year**

Room Type	Number of Rooms	Typical Lighting Type	Fixtures Per Room
Private Office	10	T12 – 4 foot; 2 bulb p/fixture	2
Open Office	4	T12 – 4 foot; 4 bulb p/fixture	34
Computer Rooms	1	T12 U-shaped, 2 foot, 2 bulb p/fixture	5
Conference Rooms	2	Halogen MR-16 track lights	7
Bathrooms	4	Incandescent – 60W	5

Contact Instructions

Contact Instructions: email me call me || **Open To Site Survey:** Yes No

Interest Level: Ready to buy Price Shopping Just Getting Educated

Other bids requested: Programmable thermostat, solar hot water

Motivation: "We're trying to save money and reduce our carbon footprint. Plus some of the lights flicker, which a few people complain about (a lot)."

Comments: "I want to know if you do the rebate paperwork for us. Also, I hear some installers get paid by the utility company. Do you do that?"